



Southern Hills Community Bank

Gets knowledgeable help and support from Scantron Technology Solutions

Southern Hills Community Bank needed a true partner to ensure critical branch functions operated smoothly. Scantron Technology Solutions provides that partnership so they can deliver banking services today—and tomorrow.

Challenge

Southern Hills Community Bank (SHCB) was founded in 1884 to serve the Southern Ohio area, with branches in Leesburg (headquarters), Lynchburg, and Greenfield. They are a community bank, offering personal and commercial services such as checking, savings, mortgage, and car loans.

Originally, SHCB worked with Scantron Technology Solutions (STS) to provide hardware maintenance. When their network support vendor started becoming less responsive to their needs, they reached out to STS for help.

“Our STS Field Service Technician mentioned that they could also handle our network support in conjunction with hardware needs, so we decided to make the change. We have always liked our technician and trust him,” says Lindsay Hammond, Vice President, Information Technology.

SHCB moved to consolidate their network support and hardware maintenance with one partner.

**Enter Scantron Technology Solutions (STS)
Managed IT.**

Implementation

STS delivers complete and thorough support for today’s financial institution needs. “STS has

Solution Snapshot

*Partner who provides
complete managed IT package
Hardware and network support
Managed print services
Purchasing and procurement
Expert account team*

always made sure we stay in compliance with all of our hardware and software. They have also assisted me with IT Audit findings by giving their recommendations on any topic.”

SHCB quickly expanded services. In addition to managed hardware and network support, they’re using STS MPowerPrint® to manage printing costs by using our secure, innovative printer monitoring

“The service is great and everyone is very responsive and knowledgeable. We know we are going to get what we need with STS...you always speak to someone who listens to your needs and wants to help you find the best solution.”

*Lindsay Hammond, Vice President, Information Technology
Southern Hills Community Bank*



“Our Regional Service Manager and Field Service Technician have become an extension of our team and we all look forward to their visits onsite.”

*Lindsay Hammond, Vice President, Information Technology
Southern Hills Community Bank*

software. The solution delivers pro-active printer service, toner replenishment and strategic fleet planning on a cost-per-page basis and supplies customers with real, tangible data about their print fleet.

“One of my favorite services is Managed Print Services,” says Hammond. “Since moving to this solution, we are saving money on our toner costs and I don’t have to do any asset tracking on our printer fleet. It’s all done automatically and everyone in the MPS department is incredibly knowledgeable.”

STS goes beyond a standard vendor relationship. “STS also has been great helping us with our merger activities.” Hammond notes. “They put in the extra effort to make sure everything goes smoothly on merging infrastructures. Even if we are having an issue with another vendor, STS will step in and get us back on track.”

Scantron Technology Solutions is proud to help this successful community bank operate more efficiently using our Managed IT and Managed Print services.



**OPTIMIZE YOUR BUSINESS IT
SOLUTION OPTIONS TODAY!**

For a free consultation to meet your organization’s goals, call **800.722.6876** or visit **www.scantron.com** to learn more.

About Us

Scantron Technology Solutions provides managed print and IT services you can count on. Our nationwide team of experts provide full-service packages and à la carte options to be your IT team or to support your current staff. STS solutions meet you where you are and help you get to where you want to be.